The 444 Process

Serving you since 1987

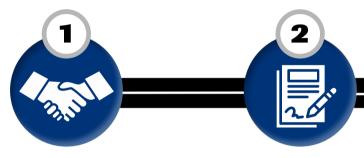
4. SHIP

- Valve Kits are shipped UPS.
- Attachments are shipped common carrier.
- Valve Kits usually ship in 1-2 days,
 Attachments usually ship in 2 weeks.
- Invoices are emailed with tracking information.

2. SAME DAY SET UP

We require only two documents

- · One page Dealer Information Sheet.
- Tax Exemption Certificate.



1. FIRST CONTACT

Requirements to be a W. R. Long Dealer

- Must be tractor, skid steer, or compact utility loader dealership.
- Relationship built on trust, no contracts needed.

3. ORDER

- Call to place your first order.
- Email and online order placement also available.

5. EASY INSTALLATION

- Installation instructions are included with the Valve Kit.
- Attachments come fully assembled, ready to hook up to vour customer's tractor.
- Expert customer service team available 5 days a week.

6. LONG TERM RELATIONSHIP

6

- Lifetime support.
- Dealer stock incentive plan available.
- Feedback welcome.

www.wrlonginc.com 252-823-4570

We are here when you need us.

Attachments
Live 3rd Function Valve Kits

We are here to answer the phone for you and your customer.

We build products that last, with many still in use after 20 years.

We have what you need. Product availability for new and used tractors.



W. R. Long Inc. Credit Application

Who did you speak with at W.R.Long?				
Who do we ask for when calling back?				
Company Name:				
Shipping Address:				
Mailing Address :				
Telephone #:Fax #:				
Web Address: www				
Accounts Payable Manager:				
Email Address:				
We normally e-mail invoices one business day after the item is shipped				
Credit References: (Name, Address, and Telephone Number of Each:)				
Who do you Bank with:				
Sales Manager Name:				
E-mail Address:				
Others in Sales:				
E-mail Address:				
Am A New Tractor Dealer For:				
Who do we call when approved:				
Please Print Your Name:				
Copy of Signed Tax Exempt Certificate is Required:				

E-595E Web-Fill 1-07

Streamlined Sales and Use Tax Agreement Certificate of Exemption

This is a multi-state form. Not all states allow all exemptions listed on this form. Purchasers are responsible for knowing if they qualify to claim exemption from tax in the state that would otherwise be due tax on this sale. The seller may be required to provide this exemption certificate (or data elements required on the form) to a state that would otherwise be due tax on this sale.

The purchaser will be held liable for any tax and interest, and possibly civil and criminal penalties imposed by the member state, if the purchaser is not eligible to claim this exemption. A seller may not accept a certificate of exemption for an entity-based exemption on a sale made at a location operated by the seller within the designated state if the state does not allow such an entity-based exemption.

1	Check if you are attaching the Multistate	e Supplemental form.		
	If not, enter the two-letter postal abbreviation for the state under whose laws you are claiming exemption.			
2	Check if this certificate is for a single purchase and enter the related invoice/purchase order #			
3	Please print			
	Name of purchaser			
	Business address	City	State Zip code	
Purchaser's tax ID number		State of issue	Country of issue	
	· · · · · · · · · · · · · · · · · · ·	Oriver's license number/State issued ID number number number	Foreign diplomat number	
	Name of seller from whom you are purchasing, leasing, or renting			
	Seller's address	City	State Zip code	
4	Type of business. Check the number that description of the commodation and food services 0.2 Agricultural, forestry, fishing, and hunting 0.3 Construction 0.4 Finance and insurance 0.5 Information, publishing, and communication 0.6 Manufacturing 0.7 Mining 0.8 Real estate 0.9 Rental and leasing 1.0 Retail trade	11 Transportation a 12 Utilities 13 Wholesale trade 14 Business service 15 Professional ser 16 Education and h 17 Nonprofit organi 18 Government 19 Not a business 20 Other (explain)	es vices ealth-care services	
Reason for exemption. Check the letter that identifies the reason for the exemption.			duction #	
	A Federal government (department) B State government (name)	∐ H Agricultural prod □ I Industrial produ	ction/manufacturing #	
	C Tribal government (name)		it #	
	D Foreign diplomat #			
	G Resale #			
6	Sign here. I declare that the information on this certificate is correct and complete to the best of my knowledge and belief.			
_	Signature of authorized purchaser	Print name here	Title Date	